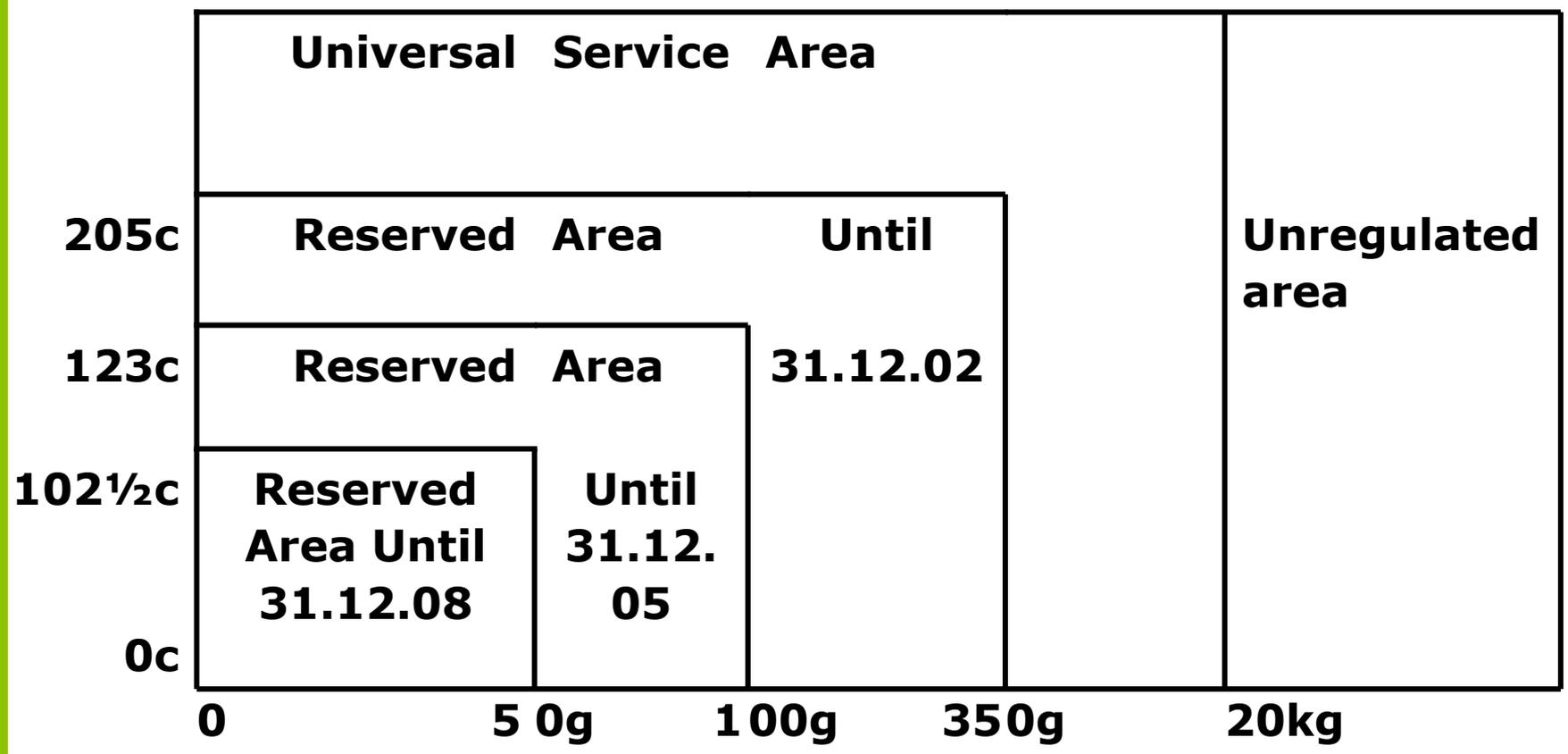




Reserved Area

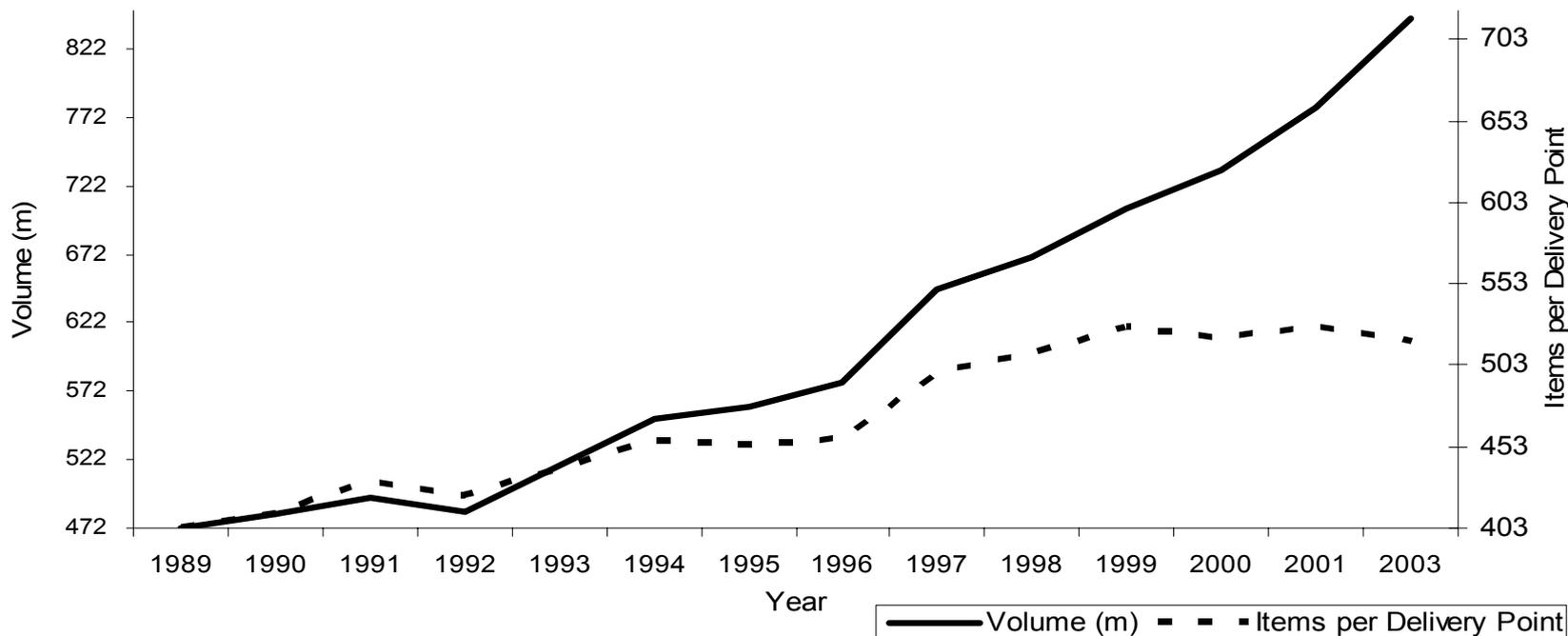
To the extent necessary to ensure the maintenance of Universal Service





But Tariffs do not reflect costs based on UPU Guideline Tariffs and Terminal Dues

Volumes & Items per Delivery Point 1989-2003





Accounts as published www.anpost.ie

An Post Regulatory Accounts Summary - Year ended 31 December 2001.

	Domestic			International Outbound			International Inbound			Total		
	Turnover	Profit	%	Turnover	Profit	%	Turnover	Profit	%	Turnover	Profit	%
Letter Post:												
Reserved	217.3	1.7	0.8%	38.9	(5.6)	(14.5%)	32.1	(11.1)	(34.4%)	288.3	(15.0)	(5.2%)
Non Reserved	37.1	5.8	15.5%	29.3	10.8	36.7%	22.9	(8.2)	(35.9%)	89.2	8.3	9.3%
Letter Post USO	254.3	7.5	3.0%	68.2	5.1	7.5%	55.0	(19.3)	(35.1%)	377.6	(6.7)	(1.8%)
SDS USO										14.3	0.1	0.6%
Total USO										391.8	(6.6)	(1.7%)
Non USO										98.0	2.4	2.4%
Regulatory Accounts (Letterpost and SDS):										489.8	(4.2)	(0.9%)
Post Offices Division										107.6	(13.0)	(12.1%)
Other Consolidated Activities										27.5	10.5	38.2%
Total An Post Group before Taxation										624.9	(6.7)	(1.1%)