

# Implementation of EU Roaming Regulation by Irish Mobile Companies

10th wave of Irish and EU aggregated data

Information Notice

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# 1. Introduction

## Background

- The third EC Regulation on international roaming services, Regulation (EC) No. 531/2012, effective on 1 July 2012, was published on 13 June 2012. The main provisions of this regulation, "Roaming Regulation III" are outlined in section 4 of this document.
- 2. The Body of European Regulators for Electronic Communications (BEREC) published guidelines on Roaming Regulation III in February 2013<sup>1</sup>. The BEREC Guidelines on the third Roaming Regulation present an update of the former ERG Guidelines on the second Roaming Regulation and are designed to explain the Regulation and are complementary to the provisions set out in the Regulations.
- 3. The Commission Implementing Regulation (EU) No. 1203/2012 on the separate sale of regulated retail roaming services within the European Union was published on 14 December 2012. This lays down technical rules for the separate sale of regulated retail roaming services. From 1 July 2014, domestic service providers must inform their existing roaming customers about the possibility to opt for the separate sale of roaming services.

### Publication of Data

- 4. The collection of data for monitoring purposes by National Regulatory Authorities (NRAs) is a requirement of the EC roaming regulations. The Commission for Communications Regulation ("ComReg") was designated as the National Regulatory Authority for this purpose by the Minister for Communications, Energy and Natural Resources.
- Individual NRAs are required *"to monitor developments in wholesale and retail charges*" for voice calls, SMS and data charges. BEREC coordinates the regular data collection exercise from all NRAs. BEREC's 10th International data roaming report was published in January 2013<sup>2</sup>.
- 6. This is the 10<sup>th</sup> information notice published by ComReg in relation to roaming. It spans the data collection period 1 January 2012 to 30 June 2012. Data from previous periods are included for comparative purposes.

<sup>&</sup>lt;sup>1</sup> BoR (13) 15 - BEREC Guidelines on Roaming Regulation (EC) No 531/2012 (Third Roaming Regulation) (Excluding articles 3, 4 and 5 on wholesale access and separate sale of services).

<sup>&</sup>lt;sup>2</sup> BoR (13) 05 - International Roaming BEREC Benchmark Data Report: January 2012 – June 2012

# 2. Key Points

7. A comprehensive set of data was requested by all NRAs from national operators. The following key points relate to the data collected for the periods 1 January 2012 to 30 June 2012. For comparison, the periods July 2010 to 30 June 2012 have been included in each chart in this document.

#### Note: all prices displayed exclude VAT

#### **Voice calls**

- 8. Irish average retail roaming prices<sup>3</sup> for calls made and received continue to indicate compliance with the regulatory price ceilings, (Figures 1 and 2).
- 9. Ireland's average "Eurotariff" price per calls made and received and price for the rest of the world (calls made while outside the EU/EEA) have been lower than the EU/EEA average over all of the reported periods, (Figures 3 and 4).
- 10. The surcharge for Ireland's billed prices for retail "Eurotariff" calls made has increased (from 7.7% in Q4 2011 to 10.8% in Q2 2012) and is significantly above the EU/EEA average (5.8% in Q2 2012), (Figure 10). This is a reflection of the billing unitisation regulation for calls made.<sup>4</sup> The increase is attributed to an increase in the amount of calls made with a duration of less than 30 seconds.

### **Text Messages (SMS)**

11. The average retail price, during the reported period, for sending a text message has decreased and is now 1 cent below the regulated cap of 11 cents, (Figure 5).

### Data

- 12. During the review periods of this report there was no price cap in place for retail data roaming.
- 13. Ireland's average pre-paid retail non-group data prices decreased significantly per megabit (MB) (from €2.20 in Q4 2011 to €0.81 in Q2 2012) and are now lower than the EU/EEA average (€1.31 in Q2 2012), (Figure 6).
- 14. Ireland's average post-paid prices per MB (€0.94 in Q2 2012) are also below the EU/EEA average (€1.22 in Q2 2012), (Figure 6).

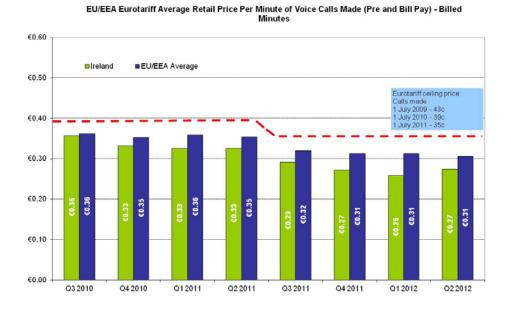
<sup>&</sup>lt;sup>3</sup> All retail prices reflect the charges charged to Irish consumers while using roaming services.
<sup>4</sup> While the Regulation allows for per second billing for calls received, an initial 30 seconds charge is incurred for calls made irrespective of whether the calls last less than 30 seconds. Per second billing applies thereafter. Data received from Irish operators indicates that a substantial number of calls made with their networks are less than 30 seconds which, compared to the EU/EEA average, results in a higher disparity between the prices that one would pay for actual calls compared to their billed calls.

- 15. Volumes of retail data traffic have grown strongly over the reported periods. Volumes for Ireland were over 5.2 times higher in Q2 2012 compared to Q2 2008, (Figure 12).
- 16. Ireland's average aggregate wholesale price per MB of data among non-group companies remains below the regulated price cap of 50 cents but is higher than the EU/EEA average, (Figure 9).

# 3. Analysis of Irish data

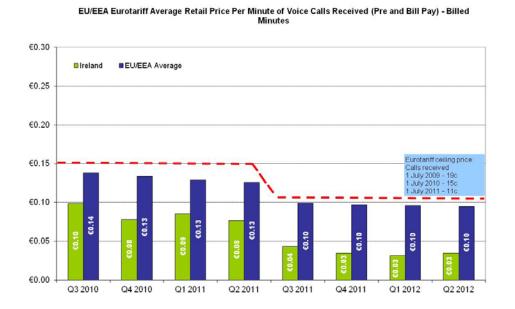
#### Note: All prices displayed exclude VAT

## Figure 1

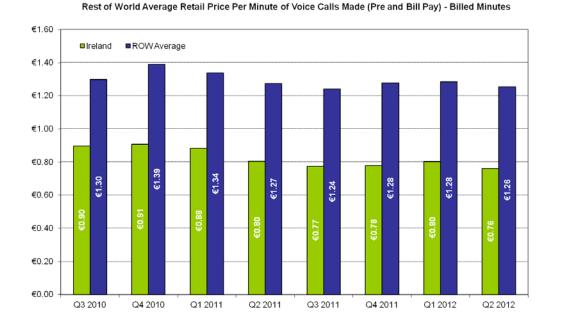


Ireland's "Eurotariff" for calls made has continued to remain below the regulated tariff. These prices were also marginally below the EU/EEA average for all periods.

## Figure 2

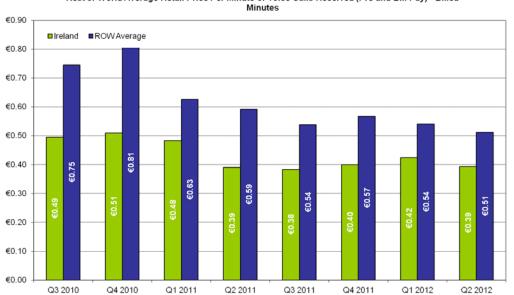


Ireland's "Eurotariff" for calls received is below the regulated tariff and the EU/EEA average price. This is, in part, a reflection of favourable price tariffs in some of these countries.



Ireland's average price for making calls outside the EU/EEA is cheaper than the EU/EEA average. Ireland's price was approximately 40% cheaper than the EU/EEA average in Q2 2012.

## Figure 4



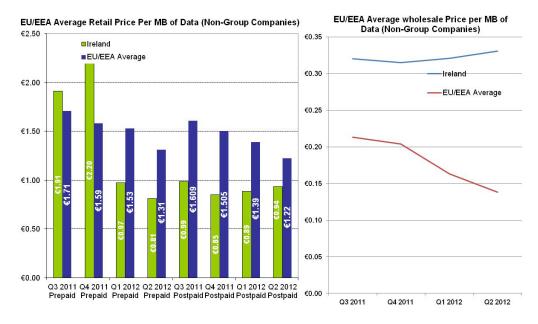
Rest of World Average Retail Price Per Minute of Voice Calls Received (Pre and Bill Pay) - Billed

As per calls made, the average price in Ireland for receiving a call from outside of the EU/EEA is cheaper than the EU/EEA average, approximately 24% cheaper in Q2 2012.



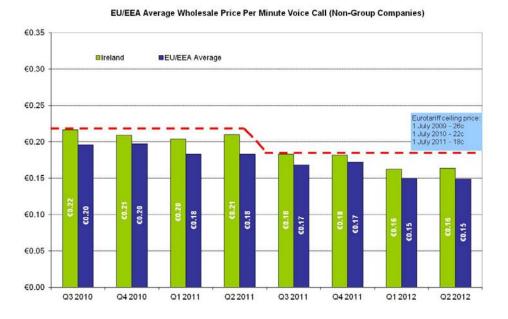
Ireland's average price for sending a "Eurotariff" text message has remained below the regulated cap of 11 cents and is slightly lower than the EU/EEA average. This cap was introduced from the 1st of July 2009.

# Figure 6



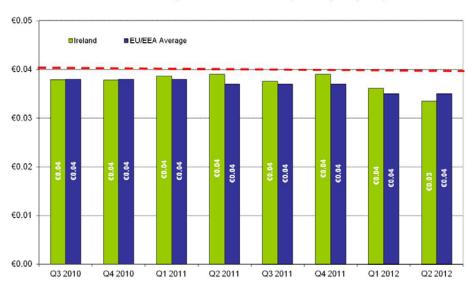
Ireland's average retail price per MB of data has varied over the reported periods reflecting customer movements to bundled tariffs. Ireland's pre-paid price has decreased significantly and is now below the EU/EEA average. Ireland's post-paid price is also lower than the EU/EEA average.

Note: Non-group traffic means traffic between entities that are not within the same group where such entities are fully-owned or majority-owned by the group.



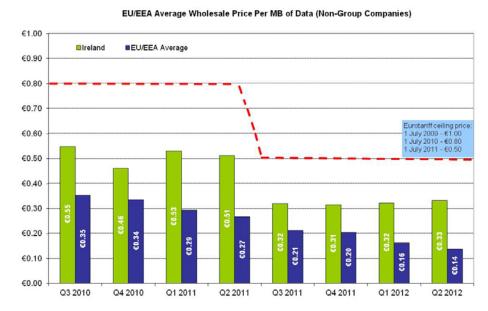
Although Ireland's average wholesale price per call made has been below the regulated cap over the reported periods, prices have remained slightly above the EU/EEA average.

## Figure 8



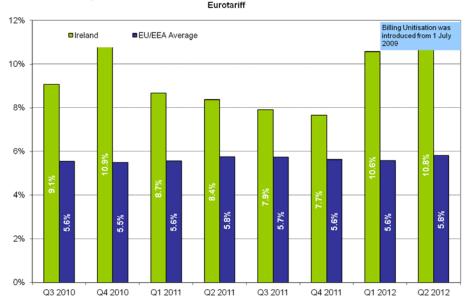
EU/EEA Average Wholesale Price Per SMS (Non-Group Companies)

Ireland's average wholesale price per SMS has been at similar levels to the EU/EEA average over the reported periods. A regulated cap of 4 cents was introduced from 1st of July 2009.



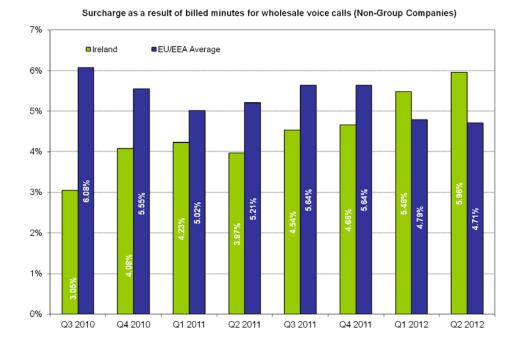
Following the introduction of a regulated price cap in July 2009, the average price per MB of data among Irish mobile operators has declined significantly although it has remained above the EU/EEA average.

## Figure 10



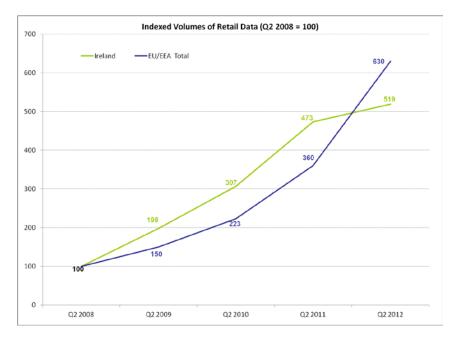
This chart shows the retail price percentage deviation arising from operator billing on a per minute basis as opposed to the price which would be incurred if billed on a per second basis (actual usage). The Irish percentage deviation for calls made is above the EU/EEA average and it has increased in the first half of 2012 due to the increase in the amount of calls of a duration of under 30 seconds. This is a reflection of the introduction of billing unitisation regulation, as Irish operator data suggests a substantial proportion of "Eurotariff" calls made with a duration of less than 30 seconds. Initial call charge. Per second billing applies thereafter.

Surcharge as a result of billed minutes for voice calls made for all consumers: Retail Eurotariff



This chart is similar as figure 10 but reflects pricing disparities at a wholesale level. For Ireland, the surcharge has increased and is above the EU/EEA average in the first two quarters of 2012. The increase is attributed to an increase in the amount of calls made with a duration of less than 30 seconds.

## Figure 12



The volume of retail data on Irish mobile networks has been growing strongly over the reported periods. Retail data volumes were over 5.2 times higher in Ireland comparing Q2 2008 to Q2 2012.

# 4. EU regulatory Requirements

### Requirements 2007-2012

#### Note: All prices are quoted excluding VAT

Requirements by all mobile operators	30 Aug 2007	30 Aug 2008	1 July 2009	1 July 2010	1 July 2011
"Eurotariff" retail limit for voice calls made	0.49	0.46		0.39 ng applies with the optic mum charge for calls ma	
"Eurotariff" retail limit for voice calls received	0.24	0.22	0.19 Calls received a	0.15 are charged on a per seco	0.11 ond basis.
Wholesale limit for voice calls made	0.30	0.28	0.26	0.22	0.18
Pricing transparency	Mobile operat free SMS consumers details for receiving a roaming in th	call when	will include pricing details for SMS, MMS and Data. The SMS will also include information on how to receive more detailed pricing information and		
"Eurotariff" SMS retail price limit	N/A	N/A	0.11	0.11	0.11
"Eurotariff" SMS wholesale price limit	N/A	N/A	0.04	0.04	0.04

Wholesale data price limit (per megabyte)	N/A	N/A	€1.00	0.80		0.50
Data bill shock measures	N/A	N/A	N/A	message whe reaching their their account. use any more has been reac		
Voicemail	N/A	N/A	N/A	No charge to consumer to receive a voicemail message.		

### Requirements 2012-2014

### Main Provisions of Roaming Regulation III

### Voice Calls

#### Wholesale price caps

The glide path will end in 2014 and the cost will remain at 0.05 cent until 30 June 2022.

Wholesale voice caps									
	(cent per min excluding VAT)								
20/8/07	30/8/09	1/7/09	1/7/10	1/7/11	1/7/12	1/7/13	1/7/14		
30c	28c	26c	22c	18c	14c	10c	5c		

#### Retail price caps

Per second billing applies; operators may charge a 30 second minimum set-up-fee. The glide path will end in 2014 and the cost will remain at 0.19 cent and 0.05 cent until 30 June 2017.

Retail voice caps (cent per min excluding VAT)										
	20/8/07 30/8/08 1/7/09 1/7/10 1/7/11 1/7/12 1/7/13 1/7/14									
Calls made	49c	46c	43c	39c	35c	29c	24c	19c		
Calls received	24c	22c	19c	15c	11c	8c	7c	5c		

#### SMS

#### Wholesale price caps

The glide path will end in 2013 and the cost will remain at 0.02 cent until 30 June 2022.

Wholesale SMS caps									
(Cent per min excluding VAT)									
1/7/09	1/7/09 1/7/10 1/7/11 1/7/12 1/7/13								
4c 4c 4c 3c 2c									

#### Retail price caps

The glide path will end in 2014 and the cost will remain at 0.06 cent until 30 June 2017.

Retail SMS caps									
	(cent per SMS excluding VAT)								
1/7/09	1/7/09 1/7/10 1/7/11 1/7/12 1/7/13 1/7/14								
11c         11c         9c         8c         6c									

#### Data

Wholesale price caps

The glide path will end in 2014 and the cost will remain at 0.05 cent until 30 June 2022.

Wholesale data caps								
(cent per MB excluding VAT)								
1/7/09	1/7/10	1/7/11	1/7/12	1/7/13	1/7/14			
€1.00 80c 50c 25c 15c 5c								

#### Retail price caps

The glide path will end in 2014 and the cost will remain at 0.20 cent until 30 June 2017

Retail data caps						
(cent per MB excluding VAT)						
1/7/12	1/7/12 1/7/13 1/7/14					
70c 45c 20c						

#### More transparency of roaming charges for consumers

 Consumers to receive an SMS, pop-up window, etc when they are crossing borders within the EU and outside the EU to inform them of the price they are expected to pay for making and receiving calls for sending an SMS and for using mobile internet. In addition a freephone number for additional information when roaming must be provided and the 112 emergency access number must also be provided in the EU message.

#### Measures to counter data roaming bill shocks

• As of 1 July 2012, travellers' data-roaming limit will be automatically set at €50.00 (excluding VAT) when they travel outside the EU (unless they have chosen another limit – higher or lower or opted out of the limit). The data roaming limit within the EU has been in place since 1 July 2009.

#### Other measures

- Roaming providers to make information available on how to avoid inadvertent roaming. Reasonable steps to be taken by operators to protect their consumers from paying roaming charges while situated in their member state.
- Roaming providers shall inform their customers, of the risk of automatic and uncontrolled data roaming connection and download. Roaming providers to provide information to their customers on how to switch off these automatic data roaming connections in order to avoid uncontrolled consumption of data roaming services.

#### Structural Measures

• Structural measures will be implemented to allow consumers to contract for roaming services with an alternative provider from 1 July 2014.

# 5. Legal basis

- 17. Article 7 of Regulation (EC) No 717/2007 requires NRAs to monitor developments in charges and to report to the European Commission every six months. Article 7(2) requires NRAs to make up-to-date information on the application of Regulation (EC) No 717/2007 publicly available. This Information Notice is published for this purpose.
- Regulation (EC) No. 717/2007 as amended by Regulation (EC) No. 544/2009 is an EC Regulation. Accordingly, its requirements are directly applicable in all Member States. In Ireland, ComReg is designated as the national supervisory and enforcement body for the purposes of Regulation (EC) No. 717/2007 (as amended).